

9148 LOUISIANA ST. SUITE F MERRILLVILLE, IN 46410

Tel: (219) 794 - 1277 Fax: (219) 794 - 0134

2006

Subject: Advance Construction Services Company Profile

Dear Profile Reader.

Please accept this information as an introduction of our firm, Advance Construction Services. We are humbly requesting a few moments of your time in reviewing the information contained in this Company Profile.

It is our desire that this information be utilized by your company to prequalify our firm with the hopes of being added to your preferred contractor database thus allowing us to bid or negotiate future new construction, building/warehouse, renovations and repair/alteration type construction projects at your various locations.

Advance Construction Services is a General Contracting firm with a strong philosophy of representing our clients in the most efficient and value added manner. We typically pursue projects ranging in size from \$700 to \$7,000,000.

The information contained in this Profile will provide you with detailed information related to the extensive experience and expertise that we have acquired in the fields of General Contracting and Construction Management. The profile sections include:

- ACS Mission/Vision Statement
- ACS Company Description
- > ACS MBE Certifications/Industry Prequalifications
- > ACS General Contracting/Construction Management Methods
- ACS Professional Support/Corporate Support
- > ACS Profile Conclusion

Additional Company data includes:

- > ACS Organizational Chart/Executive Bios
- > ACS Board of Directors/Advisory Board
- ACS Past/Current Project List

Please do not hesitate to contact us should you have an immediate opportunity to discuss or if you require additional information about our firm. We thank you for this opportunity to introduce Advance Construction Services.

Sincerely, Advance Construction Services

Daryl J. Kenney

Vance R. Kenney

Advance Construction Services Mission Statement...



To progress steadfast as a company that:

Puts forth every effort to be a company with a reputation for putting quality and excellence first while continually striving to be the best in our industry; Stays informed of cutting edge construction technology and advances; Empowers it's employees with the tools & confidence to perform independently while at the same time understanding that it takes a team to win; Positively impacts the quality of life of our customers, employees & community; Rewards its loyal & committed team members for outstanding achievement and efforts towards continual Customer Satisfaction...



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About Advance Construction Services ...

Advance Construction Services, LLC is a privately held Indiana Limited Liability Company created in 2005 and Advance Construction Services, Inc is an Indiana Corporation created in 2002. Both firms operate in the General Contracting and Construction Management arenaserving clients in the local, state and federal governments as well as major corporations, schools, universities, healthcare, retail and other private markets.

Daryl J. Kenney is the President/Director and 80% stockholder and Vance R. Kenney is the Senior Vice President and 20% stockholder of Advance Construction Services, LLC. Vance R. Kenney is the President and Chief Executive Officer of Advance Construction Services, Inc and is the sole 100% stockholder.

Both stockholders possess a proven record of accomplishment for effectively managing and directing the direction of the company's. They have worked diligently to position Advance Construction Services as a leader in our industry. Both stockholders maintain Advance Construction Services as their most important priority and are involved in numerous boards, business & social organizations and philanthropic causes. You will discover more information about the company stockholders in the attachments entitled "organizational chart".

Advance Construction Services Corporate Description...

Advance Construction Services is a full service General Contracting & Construction Management firm specializing in controlling total projects costs by thoroughly understanding the owner's needs. We implement value added services during both the design and construction phases of a project and provide contracting services guaranteeing project costs and schedules.

The Advance Construction Services Corporate is located in Gary and Merrillville, Indiana. The locations enable us to strategically work in the southern region of the State where there is a tremendous potential for growth, and allows us to take advantage of opportunities in Northern Indiana and the Chicagoland market. Our location gives us the ability to respond to our clients in urgent fashion. Our traveling teams can quickly mobilize to project locations throughout our regional market.

Advance Construction Services offers unique Contracting & Construction Management services to the owner, which is necessary to the design and construction of the project. Even if the owner chooses to solicit separate design services, they can rely on Advance Construction Services to provide assertive leadership to the pre-construction and construction teams.

The construction management team at Advance Construction Services has over fifty years of combined experience in the construction industry encompassing office; restaurant; retail; hotel;

educational; financial and healthcare facilities. We utilize state of the art computer technology to track costs and project schedules, as well as explore opportunities for new products. Advance Construction Services maintains a web presence at www.advancecs.com. Our website allows us to further extend vital information about our firm in an expeditious manner.

Our goal is to provide aggressive leadership and direction to the project team while focusing on value, cost containment, quality and schedule compliance throughout the construction process.

Advance Construction Services is a union contractor and is currently signatory to the; Carpenters Union, Laborers Union, Operators Union, and others. We have industry membership with the Indiana AGC, the National Association of Minority Contractors (NAMC), the Calumet Builders Association (CAF), the Chicago Minority Business Development Council (CMBDC), and the Northwest Indiana Minority Business Development Council (NWMBDC)

We utilize Master Builder, an integrated software program to perform our accounting, estimating, and scheduling. We appreciate the advantages that Master Builder offers by being able to allow estimates and proposals to interact with the accounting side of the software. This allows our financial managers to effectively develop <u>Work in Process</u> (WIP) reports and determine what our actual project cost are at any given time.

ACS MBE Certifications & Prequalifications...

United States Small Business Administration:

Advance Construction Services is a certified Small Disadvantaged Business (SDB) and a self certified Veteran Owned Small Business (VOB) and is currently applying for certification through the SBA 8(a) Business Development Program. The program requires the firm's ownership to be determined socially & economically disadvantaged to be eligible to participate in the federal government procurement process. The SBA 8(a) program enables the certified firm to be selected by a federal agency for sole source and negotiated 8(a) projects valued under \$3,000,000 and unrestrictive competitive bidding on projects valued above \$3,000,000.

State of Indiana (MBE):

Advance Construction Services has the necessary certifications to qualify for Minority Business Enterprise (MBE) contracts. Our certification codes include 72000000 Building & Construction Maintenance Services, 72101500 Building Support Services, 72101900 Interior Finishing, 72102500 Masonry, Stonework & Tile Setting, 72102600 Carpentry, 72131600 Commercial or Industrial Construction, 81101513 Construction Management, 22101610 Aggregate (Sand) Spreaders.

Indiana Department of Public Works (INDPW):

Advance Construction Services is prequalified to participate in Indiana state issued contracts exceeding \$150,000 in value. Our qualification classifications include 1542.01 Institutional Buildings (Hospitals, Schools, Prisons), 1542.02 Commercial Buildings (Offices, Stores, Restaurants), and 1542.04 Additions, Alterations, Remodeling and Repair.

National Minority Supplier Development Councils Regions (NMSDC):

Advance Construction Services is certified to participate in NMSDC and Chicago Minority Business Development Council (CMBDC) contracting opportunities with Major Corporations.

Supplier Diversity Registrations:

Advance Construction Services is electronically registered as a certified MBE firm with numerous Major Corporations and we maintain annual updates to keep our information flow up to date.

Advance Construction Services General Contracting Methods...

The Advance Construction Services General Contracting procedures are specifically designed to further the interests of the owner of the project at all times throughout the construction process. Advance Construction Services has developed a management program that delivers a comprehensive, custom tailored approach to its clients. Advance Construction Services maintains a staff of highly trained, experienced and educated construction professionals with a wide range of core disciplines including engineering and construction technology. This wide range of academic diversity allows Advance Construction Services to carry the necessary confidence to provide a high level of leadership to all projects.

The Advance Construction Services Project Manager is responsible for routine coordination and the day-to-day management of the project. Additionally, our Project Manager serves as primary manager during the construction phase and works jointly with the lead site Superintendent to insure compliance.

The Advance Construction Services Superintendent is always a seasoned construction professional assigned to the project on a full time basis. The Superintendent will be in charge of all construction activity and be on-site no less than forty hours per week. The primary responsibilities of the Superintendent is the day-to-day management of the construction process to include monitoring schedule compliance; daily quality assurance; and daily coordination of the work in progress. Along with the Project Manager, the Superintendent shares the responsibility for the established schedule, budget and quality standards.

Roles and Responsibilities: The development of a Task Matrix Chart (TMC) is one of the first steps of each project. The TMC will show each required task, who is responsible for each task, when action is to be taken and when results are expected. The Project Executive and Project Manager will work to coordinate with the owner and Architect/Design Team in order to produce the chart. The TMC not only allows for continual planning, review and monitoring of progress, but also provides a proactive tool for corrective action prior to disruption of the project. This system integrates all of the tasks together in a systematic and logical approach that provides a "road map" for all to follow.

<u>Coordination and Reporting:</u> The Advance Construction Services, management program establishes procedures and calls for real time reporting to the owner and to the entire project team. Each week, a detailed report is prepared for each project. The report is transmitted to each team member. The entire team will be given the most current weekly report with a two-week activity plan, any corrective action steps, the major problems to be solved and decisions to be made. This comprehensive reporting system keeps the owner, the Architect/Design Team and the entire team informed as if they were involved in the day-to-day job site activities.

<u>Quality Assurance:</u> Quality Assurance is a daily activity. We will achieve quality by having an experienced and dedicated project team on site leading the project from the beginning and on to a successful completion. The Advance Construction Services General Contracting team will lead the subcontractors; coordinate the contracts; oversee the work; review the detail, quality and accuracy of the work; direct any rework required; manage the change order process;

conduct the project meetings; process the paperwork; maintain the site document control; exclusively represent the owner; and follow the detailed project plan as prepared.

<u>Cost control</u>: The Advance Construction Services management program manages cost in several ways. Value engineering, comprehensive review of requests for change order and complete evaluation of change orders. Value engineering is an on going process. It should never compromise the end quality of a project. The Advance Construction Services management team brings a wealth of experience and knowledge to bear on each project. They will utilize this experience endeavor to discover creative cost saving alternatives. Open communication and respect for the contractors will encourage them to look for and suggest more efficient or cost effective ways of completing the work without compromising the quality. The total team approach to value engineering creates a cost effective quality project

Schedule control: Planning, measuring and correcting are the keys to schedule control. Our comprehensive schedule planning starts at the very beginning of the project. With a reasonable completion date set, a complete schedule can be made a part of the entire project plan. Once the schedule is set, it is made available to everyone on the project team. Milestones are determined so that the progress can be recorded and monitored on a regular basis. The onsite management team will conduct regular review and an evaluation, comparing what should be done to what has been done, taking corrective action as required getting activities back on schedule. The major advantage to regular evaluations and reviews is that nothing is allowed to get too far out of line before minor corrections can put all tasks back in order.

The Project Manager and Superintendent will monitor project progress in weekly meetings and job site reviews. Advance Construction Services will publish weekly reports, prepare weekly matrix assignments in writing and take corrective action on a daily basis. This method will keep all team members aware of exactly what is to be accomplished by the next meeting and how their work is affected. There are very few items on an entire project schedule that cannot be controlled. The most unpredictable scheduling items are those that are controlled by government authority having jurisdiction. Most other items including long delivery items are planned for and controlled according to the project plan. Each Team Member must be kept informed about the owner's goals and commitments. The project will start on time and the facility will be available for use. The schedule component on a project is one of the most important aspects to the successful completion of a project.

Advance Construction Services Construction Management Methods ...

The Advance Construction Services Construction Management processes include the pre-bid, bid, award, construction, and final closeout phases of a single project. Our construction management services include:

<u>Pre-Bid, Bid & Award Phase</u>: Review the program needs with the client and design team; Evaluate schematic plan for the construction feasibility; Develop cost model reflecting total project costs; Prepare design development schedule for completing pre-construction activities; Solicit input/value engineering suggestions from major subcontractors; Assist the client in specifying certain bid packages; Review contractor qualification statements; Solicit subcontractor pricing and perform bid analysis; Prepare subcontracts and purchase orders for proper execution and Identify owner purchase packages to avoid tax liabilities.

<u>Construction Phase:</u> Award subcontracts for various trades of work; Review shop drawings; Track actual versus estimated costs; Pursue on-site value engineering proposals; Conduct biweekly project meetings; Coordinate construction activities; Review contractor pay applications; Prepare monthly progress reports for the owner; Maintain project punch list and Collect and turnover operating and warranty manuals.

Other Advance Construction Services Construction Management duties include: Optimizing strategies for purchasing and phasing construction; Marketing to bidders to ensure competitive prices; Schedule control; Cost control; Quality control; Closeout and document turnover; Transition to occupancy and Post-occupancy evaluation.

Advance Construction Services Professional Services Support...

Advance Construction Services has always believed that having up to date concise information is the only way that we can effectively determine future outcomes. To that end, Advance Construction Services has engaged the professional CPA firm of Alerding & Company, LLC, to maintain our monthly accounting reports, financial statements and reviews & audits. Advance Construction Services maintains its corporate banking at National City Bank and Citizens Financial Services Bank both of Merrillville, Indiana. Advance Construction Services utilizes Southpoint Insurance Agency of Mokena Illinois to provide our General Liability, Automobile and Workmen's Compensation insurance. Insurance certificates can be provided upon request. Jeannine Casey is our agent and can be contacted at 708-478-3440.

Peter Forker, Owner of the Forker Company provides our performance & payment bond surety services. Peter Forker (Agent) has provided surety services to Advance Construction Services for this firm and a prior company. Peter Forker can be contacted at 312-497-4474.

Advance Construction Services retains the corporate legal services of the Law Office of Clorius Lay located in Gary, Indiana. Attorney Clorius Lay reviews and advises Advance Construction Services on certain contract documents and agreements such as joint ventures and other construction related issues that require a legal opinion. Attorney Lay can be contacted at 219-883-8538.

Horizon Consulting provides Advance Construction Services with all of our information technology needs. Windows XP is the choice windows program utilized by Advance Construction Services. Horizon maintains the entire network to include broadband internet, Cisco switch, File Server, Software updates and new program installations.

Advance Construction Services Corporate Support...

Advance Construction Services understands the need to develop relationships with large General Contracting firms that enhance our ability to confidently pursue larger projects that are more complex and require larger financial and execution resources. We have utilized Mentor Protégé agreements on a project-by-project basis, which have been very successful in our ventures. Our number one priority is to always maintain a high level of self-performance and involvement in the projects that involve the larger firms. The large construction firms are well known and respected in the construction industry throughout Indiana & Illinois. Advance Construction Services has experienced a long and fruitful relationship with these firms and, as a result, we have garnered some valuable support from them by proving that we have the willingness and capability to be successful.

These firms have benefited from our relationship by having the ability to team with a Contractor (Advance Construction Services) that performs well, allows them to meet their required MBE goals, and who is reciprocal in garnering contracting opportunities to the advantage of both firms. It is our intention to team with these firms to when the necessary mentor protégé support is needed. The agreements, once executed require that the Mentor provide to the Protégé some or all the following:

Financial Support; Surety Bonding Support; Estimating & Project Management Oversight; Equipment Use through Rental Agreements; On-site project support when needed; Design-Build and Engineering Support.

Advance Construction Services Informational Attachments and Enclosures...

Advance Construction Services has included additional attachments that further support the above information. The enclosed documents include the company organizational chart in addition to the executive resumes and company Past & Present projects to include former company past projects.

Advance Construction Services Profile Conclusion...

We realize that clarity is important to all existing and potential relationships. We want to ensure that we have provided your organization with sufficient and detailed information about this company. If we have failed in our attempt, please do not hesitate to ask questions or request additional information.

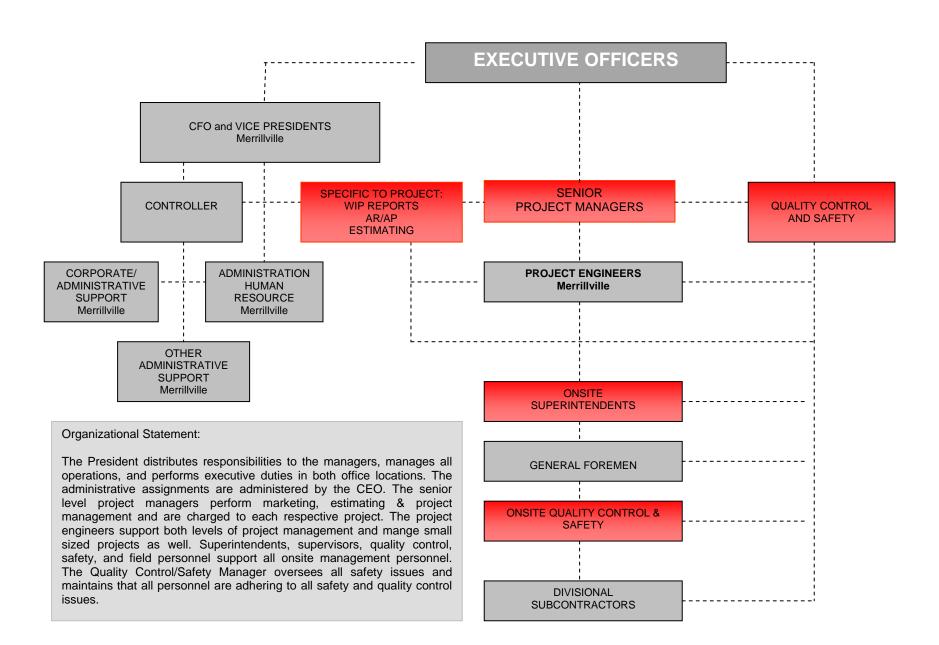
We thank you for expressing your interest in Advance Construction Services and we look forward to long and prosperous relationship.

Sincerely,
Advance Construction Services

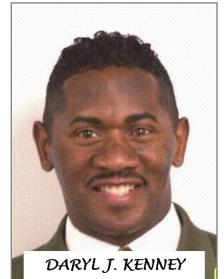
Daryl J. Kenney

Vance R. Kenney

COMPANY ORGANIZATIONAL CHART W/STATEMENT 2006



EXECUTIVE BIO



Daryl J. Kenney is the President of Advance Construction Services, LLC and provides the leadership and direction of the company. He formed the limited liability company in April 2005 as a firm providing the services of General Contracting and Construction Management. He is also the Vice President of Operations for Advance Construction Services, Inc.

Daryl's duties include but are not limited to the role of President and Executive Director and he administers the overall company functions which also include business development. He employ's a highly qualified, experienced, educated, and professional team to execute the direction and mission of the company. Daryl is one who delegates and expects proven results from his staff and is very adapt at determining when something is lacking and requires improvement.

He is a past Project Manager with K&S Construction Group, Inc and participated in numerous federal and private contracts in his role. He gained extensive construction experience by serving our country in the US Army from 1983 to 1993 as an Engineering Supervisor for the 588th Engineer Heavy Equipment Battalion. His military experiences have taken him to numerous oversees assignments and most importantly Operation Desert Storm. He received numerous awards for meritorious and valiant service. He supervised a construction force of more than 30 personnel, numerous pieces of heavy equipment and performed numerous vertical and horizontal type construction projects. His experience with the military prepared him tremendously when he considered becoming an entrepreneur in the construction industry.

In addition to his construction background he is also a licensed Insurance broker in the State of Indiana and has past experience with firms such as State Farm, Western Southern and Monumental to name a few. He maintains his Indiana license to sell LUTC, Property & Casualty and Long Term Care insurance.

He obtained company MBE certification status with the State of Indiana Department of Administration and the Chicago Minority Business Development Council. He intends to certify the company with the U.S. Small Business Administration's 8(a) Business Development Program and the SBA HUBZone program.

Through his leadership the company become signatory with International Union of Carpenters, Local 1005. ACS is also signatory to the International Union of Operators Local 150. Under his direction and involvement the company utilizes Local 150 Operators which are 40 hour hazardous materials trained for all direct push and hollow stem auger drilling when needed.

In 1984 he graduated from the University of Iowa majoring in communications and obtained extensive German Language Training through his stint with the US Armed Forces. He completed business management courses at Central Texas College.

EXECUTIVE BIO



Vance R. Kenney is the Senior Vice President of Advance Construction Services, LLC and is the President and Chief Executive Officer of Advance Construction Services Inc.

Vance is responsible for the day to day operations and management of both firms. Advance Construction Services, LLC operates as the lead firm. His duties include, but not limited to, overall corporate general management; business development; project development; project estimating oversight and company financial oversight. Although Vance has interest in other firms he makes Advance Construction Services his primary responsibility and his majority efforts are continuously geared in that direction.

He is the former President and CEO of K&S Construction Group, Inc. As the former President his duties and responsibilities among others, included the overall management and responsibility of the day to day functions of the corporation. He negotiated, bid, managed, and

directed numerous projects on behalf of the firm. K&S was certified in the federal SBA 8(a) program which enabled the firm to participate in numerous projects with the General Services Administration, Veterans Administration, US Army Corp of Engineers, US Air Force, Kings Bay Naval Submarine Base, Crane Naval Warfare Center, Grissom Air Force Base, Fort Wayne ANG Air National Guard, Indiana Department of the Military, Indiana National Guard, Bureau of Indian Affairs, Department of the Interior, National Park Service, and various others.

The types of projects consisted of Civil and Industrial Building construction. The project descriptions include but are not limited to the building of several warehouse structures; the interior build out of a \$50 million dollar 300 room Harrah's Casino luxury hotel; the stabilization and reinforcement of Lake Michigan Shoreline in downtown Chicago; the interior build out of a \$45 million dollar minor league baseball stadium in Gary, IN; the build out of the Majestic Star Casino administration building; the renovation of an entire Danville, IL Veterans Administration hospital wing; the development of a USPS parking facility in Gary, IN; the IT cabling of a Veterans Administration Hospital in Boston MA; the Phase I fiber optic cabling of a Indiana Military training base; the installation of concrete foundation for the \$16 million Buffington Harbor Casino parking garage; the installation of an electrical switchgear building for the Rhodabush Veterans Administration; the installation of the HVAC/Chillers for the Danville, IL Veterans Administration and many more...

Due to extenuating circumstances K&S was relegated to ceasing its operations in the first quarter of 2005. In addition to K&S he was previously employed as a Vice President and President of a construction firm based in Gary, Indiana which provided him with his initial construction business management experience.

He is involved in numerous construction affiliated organizations and is a member of the Gary Frontier Service Club among others. Vance is a 1985 graduate of Northeastern Oklahoma College with a degree in Business Administration.

EXECUTIVE BIO



Arlandal "Lam" Davis is Advance Construction Services Vice President of Construction and provides the leadership and direction of the General Contracting and Construction Management operations.

Lam's duties include but are not limited to business development; project identification; take-off/estimating oversight; construction procedures; submittal oversight; project scheduling; safety and quality control oversight; day to day involvement with project managers, superintendents; foremen; and general labor. He is also responsible for subcontractor and supplier oversight. He regularly interacts and reports daily to the President and Senior Vice President regarding company business and direction.

Lam is a past Project Manager with K&S Construction Group, Inc and participated in numerous federal and private contracts throughout his employment. His project leadership to name a

few includes:

US Army Corp of Engineers Contract # DACW27-02-D-0003. The project consisted of sand placement along the Lake front located just east of Mount Baldy in Michigan City, Indiana. The project was designed to replenish the eroding shoreline. The Delivery Order Contract equated to approximately \$3 million dollars over the life of the contract.

Veterans Administration Contract #V550-03-104(8a). The project consisted of renovating for consolidation/realignment of functions building number 102 located in Danville, Illinois. The renovations consisted of interior construction. The Contract was valued at \$976,756.

Veterans Administration Contract #V550C-560(8a). The project consisted of renovating a kitchen and canteen in building number 104 located in Danville, Illinois. The renovations consisted of interior kitchen construction. The Contract was valued at \$128,776.

Indiana Military Dept. Contract # 0-1-2C07200. The project consisted of an addition to the Vehicle Organizational Maintenance Shop located in Gary, Indiana. The construction included foundation, masonry, electrical, drywall, roofing, ceilings etc. The contract was valued at \$609,135.

Tonn & Blank Construction Subcontract. The project consisted of new construction and K&S was a subcontractor. The company construction work included metal framing, drywall, acoustical ceilings, insulation etc. The contract was valued at \$4,600,000.

In addition to his construction background Lam is a prior entrepreneur having owned several retail businesses. He is OSHA 30 Hour Certified; US Army Corp of Engineers CQM Certified; CPR/First Aid Certified and extensively trained in Construction Management methods and Critical Path Scheduling.

Lam attended Indiana University Northwest majoring in Business Administration.



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Advance Construction Services Board of Directors includes:

Daryl J. Kenney, Chairman

Vance R. Kenney, Secretary/Treasurer

Arlandal Davis, Director

Advance Construction Services understands the need for having living resources at our disposal that have the broad experiences to answer hard questions related to business and more specifically the Construction Industry. We value the opinions and input of each member of our Advisory Board. We meet often with the Advisory members and frequently consult with the membership on a one on one basis especially when information is required in quick fashion.

The Advance Construction Services Advisory Board includes but is not limited to the following individuals:

Thomas Gourguechon

Real Estate Developer Evanston, IL 847-691-6783

William Samples

Healthcare Facility Developer Nashville, TN 615-504-0222

Terry Parrott

Senior Vice-President Smoot Construction, LLC 317-266-9002

Jeffery Limanowski

President Sno Go, Inc. 630-276-8728

Donald Beal

President Miller Lumber Supply 219-939-9450

PAST & PRESENT CLIENT LIST



















